



AN-5420 Seat No._____

Second Year B. B. A. Examination

March/April – 2016

Personnel Management

(New Course)

Time : 3 Hours]

[Total Marks : 100

Instruction : Figures to the right indicate full marks of the question.

1 Define Organizational Behaviour. Which are its advantages ? Write about the limitation of Organizational Behaviour. 20
OR

1 What is learning ? Write about different theories of learning. 20

2 What is perception ? Discuss the process of perception. 20
OR

2 (a) Distinguish between Formal and Informal groups. 10
(b) Write a brief note on Job Enrichment. 10

3 (a) Define the term Human Resource Management and explain the characteristics and significance of HRM. 10
(b) What are the different sources of recruitment ? 10
Clarify the difference between recruitment and selection.
OR

3 (a) Explain the term wage. State the various types of wage incentives. 10
(b) State the different methods of training to managerial personnel. 10

4 (a) Explain the term Collective Bargaining. Define the prerequisites for effective collective bargaining. 10
(b) Distinguish between Time wage system and Piece wage system. 10

OR

4 Explain the concept of industrial disputes. Discuss the different methods of solving industrial disputes in the organization. 20

5 Write short notes on : (any four) 20

- (1) Types of selection tests
- (2) Manpower Audit
- (3) Personnel policies
- (4) Emerging trends in HRD
- (5) Joint consultation
- (6) Placement and induction
- (7) Job Analysis
- (8) Demotion.